Subject: REQUEST FOR QUOTATION FOR THE PURCHASE OF H-13 SCRAP

Dear Sir,

Please quote your price on CFR Karachi / F.O.R. PSM Site basis for the following material:

1. H-13 SCRAP  
   Specifications as per Technical Data  
   Sheet attached.

   Note:
   i. Brazil origin material is not acceptable.
   ii. Offer containing more than two origins is not acceptable.

   Terms & conditions:
   i. Delivery: within 30 days from L/C date.
   ii. Payment Terms:  
       I. Irrevocable L/C payable at sight for CFR Basis (Imports).
       II. Within 30 days after receipt & acceptance of material at PSM site for F.O.R basis (Local).
       III. L/C will either be opened through Allied Bank Ltd, or Askari Bank Ltd.

Offer should receive latest by 02-08-2019. Please specify validity of the offer. General Terms & Conditions is attached as Annex-I.

Thanks,

SALEEM AHMED  
D.G.M. (PROCUREMENT)
# Quality Assurance & Development

## Steel Grade Standard Specification

### Revision # 01

<table>
<thead>
<tr>
<th>Grade/Type/Symbol</th>
<th>AISI / SAE - H13</th>
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<tbody>
<tr>
<td>Nearest Equivalent</td>
<td>DIN-1.2344</td>
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<table>
<thead>
<tr>
<th>Specification Reference Documents:</th>
<th>Key to Steel 200</th>
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<tbody>
<tr>
<td>VOD Required</td>
<td>Melting Point °C</td>
</tr>
<tr>
<td>Annealing Temp</td>
<td>Ingot CycleWK (Hot Charging)</td>
</tr>
<tr>
<td></td>
<td>C</td>
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**Remarks:**

Hot Work Tool Steel

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<tr>
<th>C</th>
<th>Si</th>
<th>Mn</th>
<th>P</th>
<th>S</th>
<th>C%</th>
<th>M%</th>
<th>Ni</th>
<th>V%</th>
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<td>0.20</td>
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<td>4.75</td>
<td>1.25</td>
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<td>0.030</td>
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<td>1.75</td>
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<td>-</td>
<td>5.00</td>
<td>1.40</td>
<td>1.00</td>
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</table>

**Note:**

PSM Followed Color code for Steel grade AISI/SAE-H13

- Red + White
- Red
- White
GENERAL TERMS AND CONDITIONS

01. PAYMENT:
Payment shall be made by opening an irrevocable letter of credit in your favour. All bank charges incurred in Pakistan in connection with establishment of L/C shall be borne by PSM while all bank charges in connection with drawing of payment including charges for additional confirmation, if desired, of L/C will be borne by the supplier.

02. SHIPMENT:
2.01 The shipment on CFR basis must be made through the following PSM nominated lines:-
1. Mediterranean Shipping Company S.A.
2. Emkay Lines
3. Maersk Line
4. Safmarine Container Lines N.V.
5. BAY LINE
6. Baltic Lines

Shipment through Lines whose local shipping agent in Karachi is United Marine Agencies (Pvt.) Ltd, United Arab Shipping Agency Company Pakistan Pvt. Ltd & Inchcape Shipping Services Pakistan Pvt Ltd are not allowed.

2.02 If shipping lines other than PSM designated shipping lines are used E.I.R (Equipment Interchange Receipt) must be submitted along with shipping documents.

2.03 21 days free period may be allowed for line detention charges from the date of discharge.

2.04 Port of discharge must be Karachi Seaport (PICT) or Port Qasim (QICT).

2.05 Weighment for actual net weight, 0.5% difference between the seller’s and buyer’s weighing is allowed.

03. DAMAGES / DEMURRAGES:
3.01 Any Demurrage, penalty or container detention charges due to late receipt of documents as well as wrong marking will be borne by the supplier.

3.02 In case of container cleaning charges on account of oily containers, the same has to be reimbursed to the Purchaser at actual.

3.03 In the event ordered goods are found defective, the supplier shall replace the defective goods free of cost at consignee’s end within twelve (12) weeks of being informed of the defects by PSM, failing which it will refund the cost of goods in the currency in which payment has been received together with expenses incurred as determined by PSM.