Dear Sirs,

We invite you to quote for the following material on F.O.R PSM site basis inclusive of all Goverment taxes and levies on the terms and conditions attached herewith valid for 45 days. Your offer must reach the office of the undersigned by the date mentioned above.

<table>
<thead>
<tr>
<th>S. NO.</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>INDUCTION MOTOR (SQ. CAGE TYPE), 160KW, 500VAC, 50HZ, 3-PHASE, 4-POLE, 1500RPM, ISC: F.POWER FACTOR, 0.87, FRAME 315M, DUTY CLASS S1, IP 55, SELF VENTILATED. MAKE: EUROPEAN BRANDS</td>
<td>2 NOS</td>
<td></td>
</tr>
</tbody>
</table>

NOTE: Offer on F.O.R. Basis Must Be Sent To the Attention of Head (Procurement) On Fax No. (92 21) 36770112, 5206764 or By Courier Service at the Factory Address PABX No (92 21) 36770126-27-28 Procurement Direct No. (92 21) 36770121 or email: ahsan@psmltd.com, nauman@psmltd.com.

PSM will take delivery of order material from supplier premises having value upto Rs 20,000/- through own arrangement.

Delivery Lead Time: Within 30 days after receipt of Purchase Order.

Yours Sincerely

for PEOPLES STEEL MILLS LIMITED
# Commercial Offer for Pumps

**Customer:** Peoples Steel Mills Ltd  
**Address:** Factory & Procurement Office: Javedan Nagar, Manghopir, Karachi-75890  
**Phone/Fax:** (92 21) 36770126-27-28  
**Attention:** Head (Procurement)  
**Email:** ahsan@psmltd.com, nauman@psmltd.com  
**Project:** PSM/LP-33/PR-12654/15001  
**Your Ref:** CRM-25298  
**Rev:** 1  
**Dated:** 4-Mar-20

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Description</th>
<th>Quantity</th>
<th>Unit Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>MOTOR SIEMENS IE3 3 PHASE, 160 KW/4 Poles 1450 rpm, 400 VOLTS, 50 HZ (European Brand)</td>
<td>2</td>
<td>PKR 1,747,754</td>
<td>PKR 3,495,508</td>
</tr>
</tbody>
</table>

**Terms & Conditions:**
- **Country of Origin:** Siemens Europe
- **Warranty:** 06 months from the date of dispatch from KSB Stores.
- **Delivery Terms:** FOR (Ex-customer site, Karachi).
- **Delivery Time:** 14-16 weeks after firm Order
- **Payment Terms:** 30 days after firm order.
- **Validity of Offer:** 45 Days.

**Additional Notes (if any):**
- All taxes/duties at the time of delivery will be applicable.
- Technical details as per enclosed datasheets.
- Annexed Terms and Conditions are applicable to this offer.

**Disclaimer:**
Working out the prices of above mentioned engineered products should be acknowledged as KSB’s prerogative. This quotation will have no bearing on previously quoted prices anywhere or on prices to be quoted in future to any prospective client. After expiry of quotation’s validity, KSB reserves the right to change prices as a result of market forces / manufacturing variables.

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Mubashir Hasan  
Umair Subzwari